

Research, Analysis and Location Marketing in the field of Foreign Direct Investment

Conway Advisory is a consulting firm that specializes on Foreign Direct Investment (FDI). Our division is based in Berlin, and Conway's group headquarters are located in Atlanta/GA (USA). We assist companies from different industry sectors with developing international expansion strategies and selecting the best locations for their new establishments worldwide. We also assist countries, regions, cities and private entities to develop and implement strategies to promote their locations and to attract foreign investors.

To support our ongoing advisory work, we look for talented and dedicated interns with an interest in international economic relations.

The tasks of the internship include quantitative and qualitative research and analysis of companies from different industry sectors as well as potentially also reaching out to company decision-makers for primary research purposes. Specific activities include:

- Analysis of investment flows in certain industries and regions;
- Research of industry trends that may affect companies' investment decisions;
- Identification of growing companies with potential for international expansion;
- Research of (and outreach to) company decision-makers responsible for a certain market;
- Preparation of documents of background information about the company and its management;

Applicants should possess the following expertise and skills:

- Strong research skills using different information sources;
- Fluency in German and/or English, knowledge of another language is a plus;
- Flexibility, adaptability and capability to support several projects in parallel;
- Strong written and oral communication skills.

The internship will provide you with the opportunity to gain international business experience in a young and dynamic environment.

We offer up to 2 internship positions in parallel, either part or full time, from three to six months. Internships are appropriately compensated based on their qualifications.

We look forward to receiving your application including a CV and cover letter with an indication of your availability and expected compensation to advisory@conway.com.